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FASTER FIBER. BETTER BUSINESS.™

Partner News & Updates

Everstream's Wholesale Sales Team

Earlier this month, Everstream named Doug Brown and Steve Gauthier as Directors of Wholesale Sales, which are newly created positions.

With decades of industry experience between them, Brown and Gauthier are responsible for securing and growing national wholesale accounts for Everstream at a time when the trajectory of the business demands such a dedicated effort.



[Read more about our new team here.](#)

Do What You Say You Will Do

If you follow us on social media, you may have seen us talk about DWYSYWD. "Do what you say you will do" is Everstream's version of the Golden Rule.

Show up. Put forth the effort. Honor your commitments. For us, it's really that simple. We believe in acting with integrity in our interactions with customers, vendors and our fellow team members. We don't want you to make promises that you can't keep. Instead, set an expectation and make it happen.

That's the Everstream way.

As President and CEO, Brett Lindsey has helped Everstream "do what you say you will do." [Learn more about how Brett's leadership impacts our company culture.](#)



Q3 On-Net Spiff

A reminder that our 2018 On-Net Spiff will continue through Q3!

Two opportunities to earn upfront commission:

- Sign a **NEW** customer logo to a **3-year contract** in a current Everstream On-Net Building, receive the **value of their MRC upfront!**
- Sign a customer to a **5-year contract** in a current Everstream On-Net Building, you get **2.5X the value of their MRC upfront!**



Agents will retain standard agreed-upon commission structure in addition to qualifying spiff upfront bonus.

Other restrictions apply, [click here for the most current spiff details.](#)

Don't forget about our online [Partner & Agent Portal!](#) Here you can easily find pertinent information and resources. You can also request an Everstream Partner Kit which includes printed versions of our sales literature and more. We are continuously updating the portal so check back often!

You can access the portal at any time at everstream.net/partner-portal.

Stay up to date on all things Everstream on our social media channels:



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