



“Everstream is different because they are embedded within the community.”

John Dolinar, Cuyahoga Community College

Executive Director, Enterprise Infrastructure
Customer since 2010



CHALLENGES

Geographically dispersed

Capacity fluctuations

Constituent expectations

SOLUTIONS

Build-to-suit infrastructure

Consistent high-speed access

Local, reliable customer support

Faster Fiber. Better Business.

Founded in 1963 as Ohio's first community college, Cuyahoga Community College (Tri-C) remains the state's oldest and largest public community college. Today Tri-C provides high-quality, affordable education and programs to some 35,000 credit and non-credit students each semester, and requires high-quality, affordable internet capabilities to do so.

“Given Tri-C's geographic diversity throughout the county and state, telecommunications is important in order to connect with our students, faculty and staff,” says John Dolinar, Executive Director, Enterprise Infrastructure, Tri-C.

“Tri-C purchases high-speed internet as well as a point-to-point connection from Everstream,” he continues. “We use our point-to-point connection for our University Center in Brunswick and the internet services for all of our sites.”

In addition to the Brunswick University Center, Tri-C has campuses in Parma, Highland Hills, Westlake and downtown Cleveland; Corporate College locations in Warrensville Heights and Westlake; a Hospitality Management Center on Public Square in downtown Cleveland; and satellite sites throughout the state of Ohio for specific training programs.

The college's multiple locations as well as the cyclical nature of higher education make it challenging to provide reliable, consistent high-speed service to its students, faculty and staff throughout the state.

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“Tri-C sees a spike in service at the beginning of the fall semester when new and returning students are arriving on campus,” Dolinar explains. “The first three weeks of the semester are probably our biggest data usage, especially now as students are bringing three or four devices to campus and connecting to the wireless network.”

In comparison, corporate training and non-credit students’ usage of the network results in a stable utilization rate throughout the rest of the year.

“With Everstream, Tri-C has an internet connection that allows us to meet our demands during high-traffic times,” he adds.

Founded in 2014, Everstream is a regional-based network service provider bringing fiber-based Ethernet, internet and data center solutions to businesses throughout the Midwest. The company focuses on delivering best-in-class network solutions while providing an unrivaled commitment to customer service.

“Everstream’s goal is to provide the fastest and best internet to help make businesses better,” says Mikail Shomade, Vice President, Engineering, Everstream. “To reach that goal, we focus on our customers’ needs—delivering the services that make their business better at what they do.”

To continue delivering for customers, Everstream is committed to growing its fiber footprint across the Midwest.

“Everstream is a great partner.”

Everstream closed on its first acquisition, GLC/Comlink, in 2016. This single transaction increased Everstream’s team by more than two-thirds and significantly expanded its network, from roughly 2,500 route miles in Northeast Ohio to 9,500 route miles that reach into Michigan, Indiana, Illinois and Wisconsin.

Everstream President and CEO Brett Lindsey considers the transaction an instrumental change for the company.

“The key for Everstream is expanding into contiguous markets while making certain that we maintain the service and experience that our customers want and expect,” he adds.

Notably, Everstream understands what it takes to service a multipoint client like Tri-C that needs to collaborate with a number of its own constituents, including another educational institution, hospital, non-profit or corporate entity.

It is this level of personalized customer service that keeps Tri-C engaged.

“Everstream is different because they are embedded within the community. They understand the community and its businesses, and are committed to helping both grow,” notes Dolinar.

“I think that sets them apart, and makes Everstream a great partner.”